

*First American Insurance Underwriters
Invites You to Attend...*

5th Annual Cross-Selling Event

Space is Limited
Register Now!

Thursday, October 12, 2017

3:00 PM – 6:00 PM

(Registration begins at 2:45 PM)

Experts in the Annuity, DI and Long-Term Care fields will show you various cross-selling techniques for you to use today!

TPC Boston

400 Arnold Palmer Blvd Norton, MA

Great Networking Opportunity!

3:00 PM – 3:45 PM

How to Position Annuities as a New Asset Class

Athene and Guggenheim

3:45 PM – 4:15 PM

How to Optimize Multi-Life Disability in the Business Marketplace

Principal Financial

4:15 PM – 5:00 PM

2018: The Changing Dynamics of Long-Term Care and Living Benefits

John Hancock, Lincoln Financial and Mutual of Omaha

5:00 PM – 6:00 PM

Cocktails, Hors d'Oeuvres & Great Prizes!

FIRST AMERICAN
Insurance Underwriters

***RSVP by clicking [here](#) or for more information,
contact Sophia Miller at smiller@faiu.com,
781.449.6800 ext. 246***