

Internal Annuity Sales Support

Excellent full time opportunity for an Internal Annuity Sales Support individual to work directly with producers.

Essential Functions:

- Promoting products to producers via phone, email, and webinar presentations
- Run illustrations, download applications and rate information
- Communicating and maintaining carrier communication to ascertain product knowledge and offer producers the best service and products available for their clients' needs
- Work closely with external team and keep them updated on cases and agent appointments
- Interact with marketing team in assisting with annuity updates for the website, weekly emails, sales contests, promotions and incentives

Minimum Requirements:

- 2 years of annuity experience
- Strong presentation, communication and follow-up skills are a must
- Must be proficient in Microsoft office applications
- Must be able to multi-task, possess quick-thinking abilities and excellent attention to detail
- Must be able to work well under pressure with multiple priorities and deadlines

To apply:

Email resume to: smiller@faiu.com