

# Earn \$6,500 per Producer!

# Referral Program

There's no easier way to put cash in your pocket than with First American's Referral Program!

## HOW IT WORKS:

- Refer a new producer\* to First American between July 1 - September 30, 2010
- Life application has to be submitted by September 30, 2010

## HOW MUCH DO YOU GET:

Paid life premium collected between July 1, 2010 - September 30, 2011 qualify for the bonus.

In your pocket:\*\*

\$1,000 →  
\$2,500 →  
\$6,500 →

Paid life premium:

\$25,000  
\$50,000  
\$100,000



For more details, contact your Brokerage Manager  
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460 Hillside Avenue Needham, MA 02494 [www.faiu.com](http://www.faiu.com)

*\*A new producer is someone who hasn't done business with First American in the past 24 months.*

*\*\* You will be paid once the first threshold has been met.*

*Once a referred producer reaches \$25,000 of premium, you will receive \$1,000.*

*Once a referred producer reaches \$50,000 of premium, you will receive \$1,500 (difference between \$2,500-\$1,000). Once a referred producer reaches \$100,000 of premium, you will receive \$4,000 (difference between \$6,500-\$2,500).*