

YOU'RE INVITED



15th Annual Brokers' Open House
Wednesday, May 16, 2018



Pine Brook Country Club
42 Newton Street Weston, MA
3:00 PM - 7:00 PM
(Registration begins at 2:45 PM)

GREAT NETWORKING OPPORTUNITY!

3:00 PM - 3:55 PM: UNDERWRITING
Real Success Stories and Trends

4:00 PM - 4:40 PM: 7-MINUTE SALES IDEAS
Ideas to Help Boost your Revenue

4:00 PM - 4:40 PM: ADVANCED PLANNING
Effective and Valuable Solutions for your Clients

4:45 PM - 5:15 PM: JIM KERLEY, CMO, LIMRA
*LIMRA is a leading insurance research organization.
Jim will provide industry insights and trends!*

COCKTAILS, HORS D'OEUVRES & PRIZES TO FOLLOW

**Cradles
toCrayons**

LET'S GIVE BACK!

We're proud to partner with Cradles to Crayons to collect items to benefit children living in poverty. Please bring new and like-new items, such as clothing, sneakers, and baby books. To find out what their most needed children's items are, click [here](#). Don't have time to shop? Monetary donations are welcome and appreciated. First American will also make a donation on behalf of each attendee.

For more information, contact Sophia Miller at smiller@faiu.com, 781.449.6800